Toronto Lawyers Association TLA

EFFECTIVE MEDIATION ADVOCACY: A MASTERCLASS FOR JUNIOR AND MID-CAREER LAWYERS

Thursday January 30, 2020
5:15 – 7:30 p.m.

Innovative. Interactive. Timely. Topical.

Join **experienced mediator and settlement counsel,** Mitchell Rose in this masterclass. A former civil litigator, he will explore the following issues:

- 40 tips for excelling at mediation advocacy in civil disputes
- Recent case law, legislation and Rules of Professional Conduct you need to know about
- When – and when not – to mediate
- Choosing the right mediator for your case
- The hidden dangers lurking mediation agreements and what to do about them
- Effective preparation and managing client expectations
- How to write a persuasive Mediation Brief
- Mastering joint (plenary) sessions—even if you dislike them
- Neutralizing personal attacks and bullies
- Settlement offer essentials
- Building your resilience for when you are caught off-guard
- When to stay and when to walk away
- Why "Minutes Matter"
- Getting more value from your mediator